

Hewlett-Packard HK SAR Limited

I. Service Category (A) Productivity Apps

Table 1a: Productivity Apps Items (Service items passing all General, Security and Technical Requirements)

Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
A00001	Office 365-E1 <ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 1 (A00007) ○ Exchange Online Plan 1 (B00005) ○ Lync Online Plan 2 (A00012) ○ Office Web Apps view mode 	Microsoft	Per User Per Month	US\$ 6.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
A00002	Office 365-E2 <ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 1 (A00007) ○ Exchange Online Plan 1 (B00005) ○ Lync Online Plan 2 (A00012) ○ Office Web Apps edit mode 	Microsoft	Per User Per Month	US\$ 8.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
A00003	Office 365-E3 <ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 2 (A00008) ○ Exchange Online Plan 2 (B00006) ○ Lync Online Plan 2 (A00012) ○ Office Web Apps edit mode ○ Office Professional Plus 	Microsoft	Per User Per Month	US\$17.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
A00004	Office 365-E4 <ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 2 (A00008) ○ Exchange Online Plan 2 (B00006) 	Microsoft	Per User Per Month	US\$ 20.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<ul style="list-style-type: none"> ○ Lync Online Plan 2 (A00012) ○ Office Web Apps edit mode ○ Office Professional Plus ○ Lync Voice & PBX 				http://www.microsoft.com/download/en/details.aspx?id=13602
A00007	SharePoint Online Plan 1 <ul style="list-style-type: none"> ● Knowledge Management ● Document and Content Management ● Collaborative Workspace ● Workflow Services ● Photo hosting & sharing ● Blog, web album, video/audio sharing web site ● Online community portal ● Video streaming ● Web feed management service ● Online media such as discussion forum, wiki, etc ● Office Web Apps view mode ● 1GB storage per user, plus 10GB storage per organization 	Microsoft	Per User Per Month	US\$ 4.00	http://www.microsoft.com/en-hk/office365/sharepoint-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
A00008	SharePoint Online Plan 2 <ul style="list-style-type: none"> ● Include features of SharePoint Online Plan 1 ● Office Web Apps edit mode 	Microsoft	Per User Per Month	US\$ 8.00	http://www.microsoft.com/en-hk/office365/sharepoint-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
A00012	Lync Online Plan 2 <ul style="list-style-type: none"> ● Include features of Lync Online Plan 1 ● Online meeting 	Microsoft	Per User Per Month	US\$ 5.50	http://www.microsoft.com/en-hk/office365/lync-online.aspx

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<ul style="list-style-type: none"> • Multi-party audio/video conferencing • Data sharing (screen/apps/whiteboard) • Audio conferencing 				http://www.microsoft.com/download/en/details.aspx?id=13602
A00014	ECS Collaboration Monthly user fee (minimum 3000) <ul style="list-style-type: none"> • Enterprise Security • Departmental reporting tools • Ability to support custom audit requirements 	HP	Per 3000 User Per Month	US\$15,000	Base
A00015	ECS Collaboration Monthly user fee (greater than 3000 seats)	HP	Per User Per Month	US\$2.10	Base
A00019	ECS Real Time Collaboration Monthly user fee (minimum 3000) <ul style="list-style-type: none"> • Instant Messaging (IM) • Presence information and 'click to communicate' • Enterprise Security 	HP	Per 3000 User Per Month	US\$12,750	Base
A00020	HP ECS Real Time Collaboration Monthly user fee (greater than 3000 seats)	HP	Per User Per Month	US\$0.55	Base
A00021	Virtual Meeting Services <ul style="list-style-type: none"> • Multi-party Conferencing • Application and Desktop Sharing • Whiteboarding 	HP	Per User Per Month	US\$0.10	Option of A00019. Must be ordered for all Mailboxes.
A00022	Access Services <ul style="list-style-type: none"> • IM with external clients, partners and suppliers 	HP	Per Customer Per Month	US\$4,000.00	Option of A00019

Table 1b: Productivity Apps Items (Other service items proposed)

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
A00005	Office 365-K1 <ul style="list-style-type: none"> For kiosk workers are designed for employees such as 'deskless' workers, shift workers who use shared PCs. Include basic features of Exchange Online, SharePoint Online and Office Web Apps view mode 	Microsoft	Per User Per Month	US\$ 4.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
A00006	Office 365-K2 <ul style="list-style-type: none"> Include features of Office 365-K1 Office Web Apps edit mode 	Microsoft	Per User Per Month	US\$ 8.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
A00009	SharePoint Online Partner Access Plan <ul style="list-style-type: none"> SharePoint Online plan for external partner access 	Microsoft	Per User Per Month	US\$ 2.00	http://www.microsoft.com/en-hk/office365/sharepoint-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
A00010	SharePoint Online Additional Storage	Microsoft	Per GB	US\$0.2	
A00011	Lync Online Plan 1 <ul style="list-style-type: none"> Collaboration, meeting features such as IM and presence, 1-to-1 audio/video calling, etc 	Microsoft	Per User Per Month	US\$ 2.00	http://www.microsoft.com/en-hk/office365/lync-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
A00013	Microsoft Professional Services Package (160 Hours): <ul style="list-style-type: none"> Helps customers develop successful cloud transition plans Enables efficient workload migration and 	Microsoft	12 month subscriptions	US\$55,000	On each engagement, detail scoping exercises shall be executed before engaging the services

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	resource orchestration <ul style="list-style-type: none"> • Provides recommended practices on cloud operations and governance • Delivers advanced operational and issue support 				
A00016	Office Web Applications Option	HP	Per Customer Per Month	US\$2,750.00	Option of A00014
A00017	Additional storage Option	HP	Per 50 GB Per Month	US\$80.00	Option of A00014
A00018	External Access Option <ul style="list-style-type: none"> • Collaboration with external partners 	HP	Per Customer Per Month	US\$4,100.00	Option of A00014
A00023	Public Internet Connectivity	HP	Per User Per Month	US\$0.12	Option of A00019. Must be ordered for all Mailboxes.

II. Service Category (B) Business Apps

Table 2a: Business Apps Items (Service items passing all General, Security and Technical Requirements)

Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
B00001	Office 365-E1 <ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 1 (B00011) ○ Exchange Online Plan 1 (B00005) 	Microsoft	Per User Per Month	US\$ 6.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<ul style="list-style-type: none"> ○ Lync Online Plan 2 (B00008) ○ Office Web Apps view mode 				http://www.microsoft.com/download/en/details.aspx?id=13602
B00002	Office 365-E2 <ul style="list-style-type: none"> ● Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 1 (B00011) ○ Exchange Online Plan 1 (B00005) ○ Lync Online Plan 2 (B00008) ○ Office Web Apps edit mode 	Microsoft	Per User Per Month	US\$ 8.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
B00003	Office 365-E3 <ul style="list-style-type: none"> ● Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 2 (B00012) ○ Exchange Online Plan 2 (B00006) ○ Lync Online Plan 2 (B00008) ○ Office Web Apps edit mode ○ Office Professional Plus 	Microsoft	Per User Per Month	US\$17.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
B00004	Office 365-E4 <ul style="list-style-type: none"> ● Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 2 (B00012) ○ Exchange Online Plan 2 (B00006) ○ Lync Online Plan 2 (B00008) ○ Office Web Apps edit mode ○ Office Professional Plus ○ Lync Voice & PBX 	Microsoft	Per User Per Month	US\$ 20.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
B00005	Exchange Online Plan 1 <ul style="list-style-type: none"> ● E-mail, calendar, contacts and task management with anti-virus and anti-spam 	Microsoft	Per User Per Month	US\$ 4.00	http://www.microsoft.com/en-hk/office365/exchange-online.aspx

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<ul style="list-style-type: none"> • Include 25GB mailbox 				http://www.microsoft.com/download/en/details.aspx?id=13602
B00006	Exchange Online Plan 2 <ul style="list-style-type: none"> • Include features of Exchange Online Plan 1 • Voice mail • Legal hold • Unlimited mailbox size 	Microsoft	Per User Per Month	US\$ 8.00	http://www.microsoft.com/en-hk/office365/exchange-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
B00018	HP ECS Messaging Monthly mailbox fee (minimum 3000 mailboxes) <ul style="list-style-type: none"> ○ Provisioning tools for employee onboarding and exiting ○ Enterprise security ○ Departmental reporting tools ○ Ability to support custom audit requirements 	HP	Per 3000 Mailbox Per Month	US\$1,500.00	Base
B00019	HP ECS Messaging Monthly mailbox fee (greater than 3000 mailboxes)	HP	Per Mailbox Per Month	US\$4.00	Base

Table 2b: Business Apps Items (Other service items proposed)

Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
B00007	Lync Online Plan 1	Microsoft	Per User Per Month	US\$ 2.00	http://www.microsoft.com/e

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<ul style="list-style-type: none"> • Collaboration, meeting features such as IM and presence, 1-to-1 audio/video calling, etc 				n-hk/office365/lync-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
B00008	Lync Online Plan 2 <ul style="list-style-type: none"> • Include features of Lync Online Plan1 • Online meeting • Multi-party audio/video conferencing • Data sharing (screen/apps/whiteboard) • Audio conferencing 	Microsoft	Per User Per Month	US\$ 5.50	http://www.microsoft.com/en-hk/office365/lync-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
B00009	Exchange Online Kiosk <ul style="list-style-type: none"> • E-mail, calendar, contacts and task management with anti-virus and anti-spam • 1 GB mailbox • Outlook Web Access, Exchange ActiveSync access, POP access to mailbox 	Microsoft	Per User Per Month	US\$ 2.00	http://www.microsoft.com/en-hk/office365/buy-exchange-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
B00010	Exchange Online Archiving <ul style="list-style-type: none"> • Legal hold • Unlimited storage of mailbox data (incl. emails, calendar, tasks) 	Microsoft	Per User Per Month	US\$ 3.00	http://www.microsoft.com/en-hk/office365/buy-exchange-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
B00011	SharePoint Online Plan 1 <ul style="list-style-type: none"> • Knowledge Management 	Microsoft	Per User Per Month	US\$ 4.00	http://www.microsoft.com/en-hk/office365/sharepoint-

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<ul style="list-style-type: none"> • Document and Content Management • Collaborative Workspace • Workflow Services • Photo hosting & sharing • Blog, web album, video/audio sharing web site • Online community portal • Video streaming • Web feed management service • Online media such as discussion forum, wiki, etc • Office Web Apps view mode • 1GB storage per user, plus 10GB storage per organization 				online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
B00012	SharePoint Online Plan 2 <ul style="list-style-type: none"> • Include features of SharePoint Online Plan 1 • Office Web Apps edit mode 	Microsoft	Per User Per Month	US\$ 8.00	http://www.microsoft.com/en-hk/office365/sharepoint-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
B00013	SharePoint Online Additional Storage	Microsoft	Per GB	US\$0.2	
B00014	SQL Azure <ul style="list-style-type: none"> • Database backup and restore • Highly available and scalable cloud database service built on SQL Server technologies • Business intelligence features 	Microsoft	Per GB Per Month	<ul style="list-style-type: none"> • US \$4.99 for first 100MB • US \$9.99 for first GB • US \$3.996 for each additional GB up to 10GB 	https://www.windowsazure.com/en-us/home/features/sql-azure/

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
				<ul style="list-style-type: none"> US \$1.998 for each additional GB up to 50GB US \$0.999 for each additional GB onward 	
B00015	CRM Online <ul style="list-style-type: none"> Get the same powerful CRM software delivered as a cloud service from Microsoft, enabling instant-on anywhere access worldwide Include 5GB storage per organization 	Microsoft	Per User Per Month	US \$44	http://www.microsoft.com/online/dynamics-crm-online.aspx
B00016	CRM Online Additional Storage (up to 50 GB)	Microsoft	Per GB Per Month	US \$9.99	http://www.microsoft.com/online/dynamics-crm-online.aspx
B00017	Microsoft Professional Services Package (160 Hours): <ul style="list-style-type: none"> Helps customers develop successful cloud transition plans Enables efficient workload migration and resource orchestration Provides recommended practices on cloud operations and governance Delivers advanced operational and issue support 	Microsoft	12 month subscriptions	US\$55,000	<ul style="list-style-type: none"> On each engagement, detail scoping exercises shall be executed before engaging the services
B00020	Monthly Blackberry Services (minimum 1000 users)	HP	Per 1000 Blackberry Mailbox Per Month	US\$11,500	Option of B00018
B00021	Monthly Blackberry Services (greater than 1000 users)	HP	Per Blackberry Mailbox Per Month	US\$5.50	Option of B00018

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
B00022	Monthly 25 GB mailbox uplift	HP	Per Mailbox Per Month	US\$5.70	Option of B00018
B00023	Access Services	HP	Per Customer Per Month	US\$4,000.00	Option of A00019
B00024	Public Internet Connectivity	HP	Per User Per Month	US\$0.12	Option of A00019. Must be ordered for all Mailboxes.

III. Service Category (C) Cloud IT Services

Table 3a: Cloud IT Services Items (Service items passing all General, Security and Technical Requirements)

Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
C00001	SQL Azure <ul style="list-style-type: none"> • Database backup and restore • Highly available and scalable cloud database service built on SQL Server technologies • Business intelligence features 	Microsoft	Per GB Per Month	<ul style="list-style-type: none"> • US \$4.99 for first 100MB • US \$9.99 for first GB • US \$3.996 for each additional GB up to 10GB • US \$1.998 for each additional GB up to 50GB 	https://www.windowsazure.com/en-us/home/features/sql-azure/

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
				<ul style="list-style-type: none"> US \$0.999 for each additional GB onward 	
C00002	Windows Azure Storage <ul style="list-style-type: none"> File backup and restore Provides secure, scalable and easily accessible storage services that remain highly available and durable. 	Microsoft	Per GB Per Month Per 10,000Storage Transaction	US \$0.125 US \$0.01	https://www.windowsazure.com/en-us/home/features/storage/

Table 3b: Cloud IT Services Items (Other service items proposed)

Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
C00003	Windows Azure Compute <ul style="list-style-type: none"> Highly-available Compute capacity that enables you to run application code in the cloud and allows you to quickly scales your applications up or down to meet your customer needs. 	Microsoft	Per Extra Small Instance Per Hour Per Small Instance Per Hour Per Medium Instance Per Hour Per Large Instance Per Hour Per Extra Large Instance Per Hour	US \$0.02 US \$0.12 US \$0.24 US \$0.48 US \$0.96	https://www.windowsazure.com/en-us/home/features/compute/
C00004	Windows Azure CDN (Content Delivery Network) <ul style="list-style-type: none"> Moving content closer to where it is needed and used, CDN improves performance by 	Microsoft	Per GB for data transfers under Zone 1	US \$0.12 US \$0.19 US \$0.01	https://www.windowsazure.com/en-us/home/features/cdn/

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	caching content at locations closest to your customers or users to provide the best experience for your application.		Per GB for data transfers under Zone 2 Per 10,000 transactions		Zone 1 = North America & Europe Zone 2 = Rest of the world
C00005	Windows Azure Access Control <ul style="list-style-type: none"> Seamless, single sign-on experience across your cloud applications, while simplifying your development of cloud applications 	Microsoft	Per 100,000 transactions	US \$1.99	https://www.windowsazure.com/en-us/home/features/access-control/
C00006	Windows Azure Service Bus <ul style="list-style-type: none"> Provides secure messaging and relay capabilities that enable building distributed and loosely-coupled applications in the cloud, as well hybrid application across both private and public clouds. 	Microsoft	Per 100 relay hours Per 10,000 messages	US \$0.10 US \$0.01	https://www.windowsazure.com/en-us/home/features/service-bus/
C00007	Windows Azure Caching <ul style="list-style-type: none"> Provides a distributed, in-memory, application cache service for Windows Azure applications. Instead of relying on slower disk-based storage, applications gain high-speed access and scale to data that is kept in-memory. 	Microsoft	128 MB Cache Per Month 256 MB Cache Per Month 512 MB Cache Per Month 1 GB Cache Per Month 2 GB Cache Per Month 4 GB Cache Per Month	US \$45.00 US \$55.00 US \$75.00 US \$110.00 US \$180.00 US \$325.00	https://www.windowsazure.com/en-us/home/features/caching/
C00008	Windows Intune <ul style="list-style-type: none"> Manage and secure computers in your 	Microsoft	Per PC Per Month	US\$11.00	http://onlinehelp.microsoft.com/windowsintune/hh308

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	environment through a combination of Windows cloud services and upgrade licensing. Windows Intune delivers cloud-based management and security capabilities through a single web-based administrative console. With Windows Intune, you can manage computers from almost anywhere				212.aspx
C00009	Microsoft Professional Services Package (160 Hours): <ul style="list-style-type: none"> • Helps customers develop successful cloud transition plans • Enables efficient workload migration and resource orchestration • Provides recommended practices on cloud operations and governance • Delivers advanced operational and issue support 	Microsoft	12 month subscriptions	US\$55,000	<ul style="list-style-type: none"> • On each engagement, detail scoping exercises shall be executed before engaging the services

IV. Service Category (D) Social Media Apps

Table 4a: Social Media Apps Items (Service items passing all General, Security and Technical Requirements)

Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
D00001	Office 365-E1	Microsoft	Per User Per Month	US\$ 6.00	http://www.microsoft

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 1 (D00005) ○ Exchange Online Plan 1 (B00005) ○ Lync Online Plan 2 (B00008) ○ Office Web Apps view mode 				com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
D00002	Office 365-E2 <ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 1 (D00005) ○ Exchange Online Plan 1 (B00005) ○ Lync Online Plan 2 (B00008) ○ Office Web Apps edit mode 	Microsoft	Per User Per Month	US\$ 8.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
D00003	Office 365-E3 <ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 2 (D00006) ○ Exchange Online Plan 2 (B00006) ○ Lync Online Plan 2 (B00008) ○ Office Web Apps edit mode ○ Office Professional Plus 	Microsoft	Per User Per Month	US\$17.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
D00004	Office 365-E4 <ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 2 (D00006) 	Microsoft	Per User Per Month	US\$ 20.00	http://www.microsoft.com/en-hk/office365/buy-

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<ul style="list-style-type: none"> ○ Exchange Online Plan 2 (B00006) ○ Lync Online Plan 2 (B00008) ○ Office Web Apps edit mode ○ Office Professional Plus ○ Lync Voice & PBX 				midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
D00005	SharePoint Online Plan 1: <ul style="list-style-type: none"> ● Knowledge Management ● Document and Content Management ● Collaborative Workspace ● Workflow Services ● Photo hosting & sharing ● Blog, web album, video/audio sharing web site ● Online community portal ● Video streaming ● Web feed management service ● Online media such as discussion forum, wiki, etc ● Office Web Apps view mode ● 1GB storage per user, plus 10GB storage per organization 	Microsoft	Per User Per Month	US\$ 4.00	http://www.microsoft.com/en-hk/office365/sharepoint-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
D00006	SharePoint Online Plan 2 <ul style="list-style-type: none"> ● Include features of SharePoint Online Plan 1 ● Office Web Apps edit mode 	Microsoft	Per User Per Month	US\$ 8.00	http://www.microsoft.com/en-hk/office365/sharepoint-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
D00008	Office 365-E1 + Azure Storage. <ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 1 + Azure storage (D00011) ○ Exchange Online Plan 1 (B00005) ○ Lync Online Plan 2 (B00008) ○ Office Web Apps view mode 	Microsoft	<ul style="list-style-type: none"> • Office 365 in Per User Per Month • Azure Storage in Per GB Per Month and Per 10,000Storage Transaction 	<ul style="list-style-type: none"> • Office 365-E1 <ul style="list-style-type: none"> • US\$ 8.00 • Azure Storage <ul style="list-style-type: none"> • US \$0.125 in Per GB • US \$0.01 in per 10,000 storage transaction 	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602 https://www.windowsazure.com/en-us/home/features/storage/
D00009	Office 365-E2 + Azure Storage. <ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 1 + Azure storage (D00011) ○ Exchange Online Plan 1 (B00005) ○ Lync Online Plan 2 (B00008) ○ Office Web Apps edit mode 	Microsoft	<ul style="list-style-type: none"> • Office 365 in Per User Per Month • Azure Storage in Per GB Per Month and Per 10,000Storage Transaction 	<ul style="list-style-type: none"> • Office 365-E2 <ul style="list-style-type: none"> • US\$ 8.00 • Azure Storage <ul style="list-style-type: none"> • US \$0.125 in Per GB • US \$0.01 in per 10,000 storage transaction 	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602 https://www.windowsazure.com/en-us/home/features/storage/

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
D00010	Office 365-E3 + Azure Storage. <ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 2 + Azure storage (D00012) ○ Exchange Online Plan 2 (B00006) ○ Lync Online Plan 2 (B00008) ○ Office Web Apps edit mode ○ Office Professional Plus 	Microsoft	<ul style="list-style-type: none"> • Office 365 in Per User Per Month • Azure Storage in Per GB Per Month and Per 10,000Storage Transaction 	<ul style="list-style-type: none"> • Office 365-E3 <ul style="list-style-type: none"> • US\$ 17.00 • Azure Storage <ul style="list-style-type: none"> • US \$0.125 in Per GB • US \$0.01 in per 10,000 storage transaction 	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602 https://www.windowsazure.com/en-us/home/features/storage/
D00011	Office 365-E4 + Azure Storage. <ul style="list-style-type: none"> • Includes features of <ul style="list-style-type: none"> ○ SharePoint Online Plan 2 + Azure storage (D00012) ○ Exchange Online Plan 2 (B00006) ○ Lync Online Plan 2 (B00008) ○ Office Web Apps edit mode ○ Office Professional Plus ○ Lync Voice & PBX 	Microsoft	<ul style="list-style-type: none"> • Office 365 in Per User Per Month • Azure Storage in Per GB Per Month and Per 10,000Storage Transaction 	<ul style="list-style-type: none"> • Office 365-E4 <ul style="list-style-type: none"> • US\$ 20.00 • Azure Storage <ul style="list-style-type: none"> • US \$0.125 in Per GB • US \$0.01 in per 10,000 storage transaction 	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602 https://www.windowsazure.com/en-us/home/features/storage/
D00012	SharePoint Online Plan 1 + Azure Storage	Microsoft	<ul style="list-style-type: none"> • SharePoint 	<ul style="list-style-type: none"> • SharePoint 	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<ul style="list-style-type: none"> • Knowledge Management • Document and Content Management • Collaborative Workspace • Workflow Services • Photo hosting & sharing • Blog, web album, video/audio sharing web site • Online community portal • Video streaming • Web feed management service • Online media such as discussion forum, wiki, etc • Office Web Apps view mode • Azure storage is to support video size at least 1GB 		<ul style="list-style-type: none"> • Online in Per User Per Month • Azure Storage in Per GB Per Month and Per 10,000Storage Transaction 	<ul style="list-style-type: none"> • Online Plan 1 • US\$ 4.00 • Azure Storage • US \$0.125 in Per GB • US \$0.01 in per 10,000 storage transaction 	com/en-hk/office365/sharepoint-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
D00013	SharePoint Online Plan 2 + Azure Storage <ul style="list-style-type: none"> • Include features of SharePoint Online Plan 1 • Office Web Apps edit mode • Azure storage is to support video size at least 1GB 	Microsoft	<ul style="list-style-type: none"> • SharePoint Online in Per User Per Month • Azure Storage in Per GB Per Month and Per 10,000Storage Transaction 	<ul style="list-style-type: none"> • SharePoint Online Plan 2 • US\$ 8.00 • Azure Storage • US \$0.125 in Per GB • US \$0.01 in per 10,000 storage transaction 	http://www.microsoft.com/en-hk/office365/sharepoint-online.aspx http://www.microsoft.com/download/en/details.aspx?id=13602 http://www.microsoft.com/download/en/details.aspx?id=13602

Table 4b: Social Media Apps Items (Other service items proposed)

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Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
D00007	SharePoint Online Additional Storage	Microsoft	Per GB	US\$0.2	
D00014	Microsoft Professional Services Package (160 Hours): <ul style="list-style-type: none"> • Helps customers develop successful cloud transition plans • Enables efficient workload migration and resource orchestration • Provides recommended practices on cloud operations and governance • Delivers advanced operational and issue support 	Microsoft	12 month subscriptions	US\$55,000	<ul style="list-style-type: none"> • On each engagement, detail scoping exercises shall be executed before engaging the services

V. Government Public Cloud Related Services

Table 5.1 : Staff Service

Item No.	Description of Services	Staff Category	Charging Unit (Man-Hour / Man-Day)	Unit Rate (HK\$) / (US\$)
1	Service Manager	2	Man-Day	US\$ 1,800
2	Service Specialist	1	Man-Day	US\$ 1,200

Table 5.2 : Installation and Maintenance Service

Item No.	Description of Services	Charging Unit	Unit Rate (HK\$) / (US\$)	Remarks
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ECS Messaging				
1	Startup mailbox fee (minimum 3000 mailboxes)	Once	169,650	
2	Startup mailbox fee(over 3000 mailboxes)	Once Per extra mail box	3.75	
3	Startup Blackberry Services (minimum 1000 users) – Options	Once	16,500	
4	Startup Blackberry Services (over 1000 users) – Options	Once Per extra mail box	2.25	
ECS Collaboration				
5	Start up user fee (minimum 3000)	Once	43,500	
6	Start up user fee(greater than 3000)	Once Per extra user	1.8	
7	Office web Application Option	Once	7,370	
8	External Access Option	Once	5,590	
ECS Real Time Collaboration				
9	Startup user fee (minimum 3000)	Once	32,700	
10	Startup user fee (greater than 3000)	Once Per extra user	1.15	
11	Access Services	Once	5,070	
12	Public Internet Connectivity	Once	3,510	
13	Federation	Once	3,510	

Table 5.3 : Internet Connection Service

Item No.	Description of Services	Charging Unit	Unit Rate (HK\$) / (US\$)	Remarks
1	10M Broadband Access	Monthly	3,000	

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